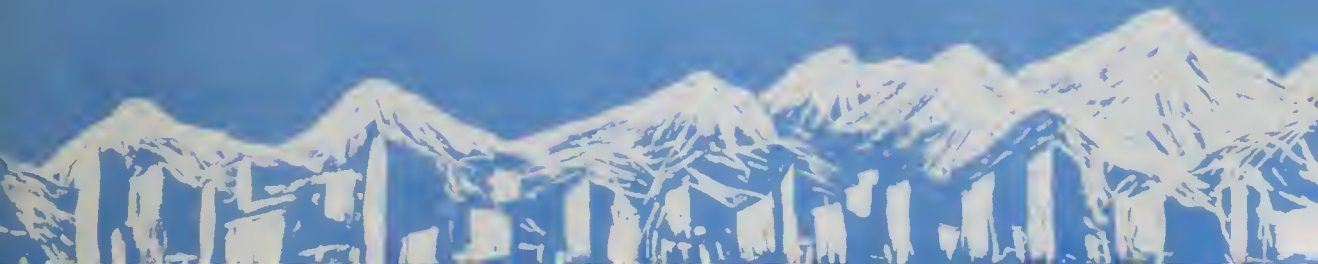


Annual Report COLO.

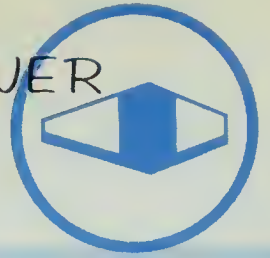
GOODWILL INDUSTRIES OF DENVER



ANNUAL REPORT
1963



GOODWILL INDUSTRIES OF DENVER



A message from the President...

While it is common and accepted practice to accent improved finances and facilities in reviewing the accomplishments of an enterprise, we in Goodwill Industries must use as our criterion of success and progress, people more than purse. As a matter of experience, if we provide gainful employment for people, then the purse, the finances, are a natural consequence. Using this criterion, we gratefully report progress as reflected by the increased numbers served in our total rehabilitation program. Moreover, diligence in this objective has brought about improvement in our purse. This is the product of people working with people, from an enterprising and tireless Executive Director to the employee with the least responsibility; from the dedicated members of the Board of Directors - from the Mary's and Martha's of the Women's Auxiliaries to the volunteers and the countless supporters. It has been a rewarding experience to work with all these people. To them and to all of Goodwill our highest praise and appreciation.

...the Women's Auxiliary...

At our January meeting each Standing and Special Committee Chairman reported on her activities for the past year. The highlights of these reports form an impressive picture of 1963 for the Women's Auxiliary. In June we held a remarkably successful Garden Gala. In September I was privileged to attend the Goodwill Area Workshop in Omaha. In October a committee dressed 24 dolls for handicapped employees' children at the annual Christmas party. In November we enveloped many Christmas appeal letters - ahead of schedule. In December the willing hands of our members made quick work of packing 480 Christmas candy boxes. And we added sixteen new members during the year. Now we face 1964, remembering that "Vision to see, faith to believe, courage to do" will make it an outstanding year with and for Goodwill. We feel that the mind, like a parachute, functions only when open and re-dedicate our services to and for Goodwill.

...and the Executive Director.

If one word could be found which would adequately describe the year just passed, that word would be "growth". It has been said that "nothing but decay happens to itself". That Goodwill Industries has experienced such significant growth is a direct result of the dedicated cooperation and loyalty of the staff, the generous contributions of time and leadership of the Board of Directors, and the unselfish and loyal support of the Auxiliaries. Now we look to the future, and once more our goals are ambitious. With the progressive leadership of our Board we see no plateaus, only the high ranges of accomplishment ahead. As we "set our hand to the plow, we dare not look back lest we be found unworthy", but we commit our best to the loyal and great men and women who for the past 47 years have been Goodwill Industries of Denver



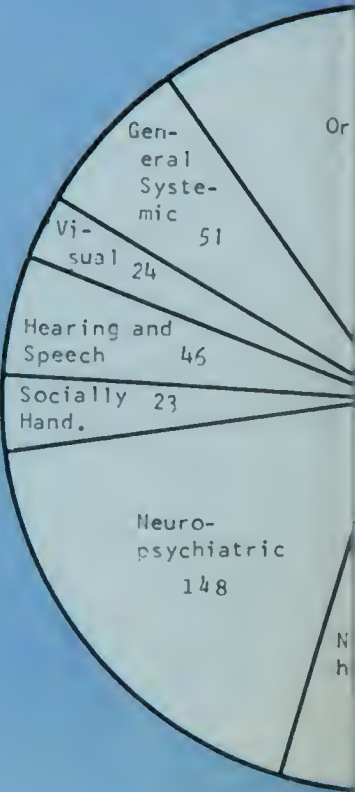
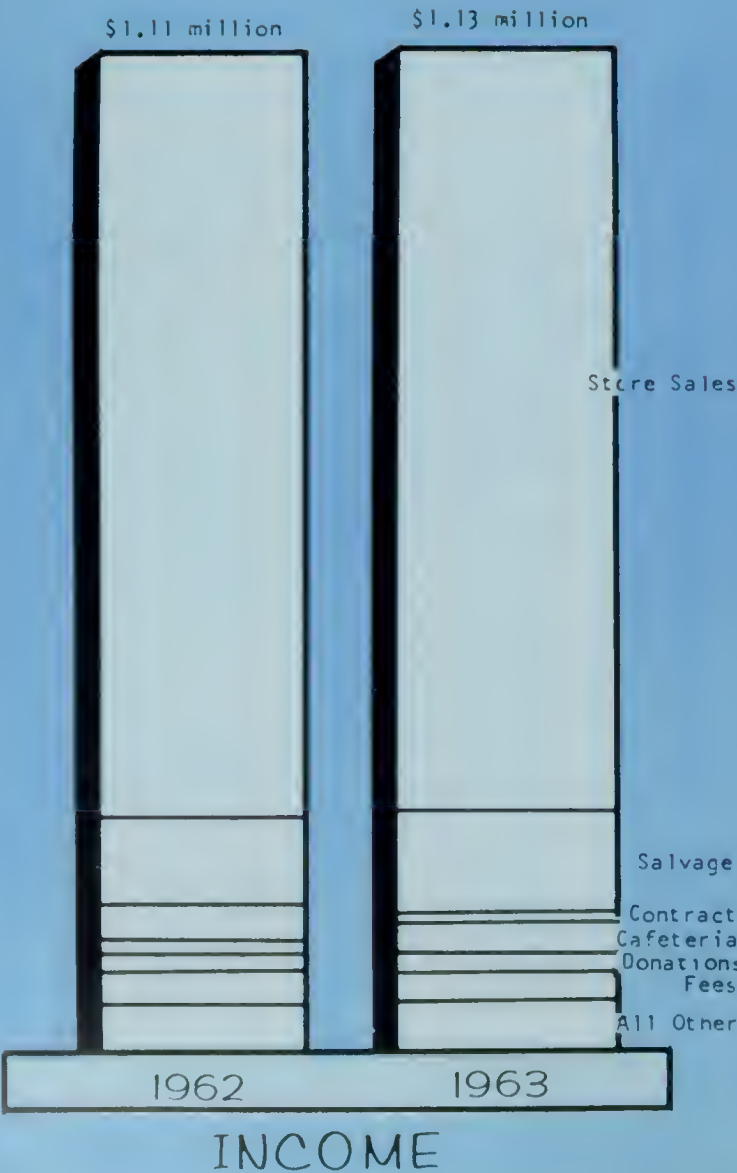
The Goodwill Story

set in our majestic Rocky Mountains is one of Partnership and Transformation. Partnership, not only with the many restorative and vocational disciplines in the community, but with the 500,000 homemakers who have contributed to us in the past year, with the Long's Peak Council of the Boy Scouts of America in the annual Scout Drive for Goodwill, with the Denver Public Schools in the annual School Drive for Goodwill, with the hundreds of thousands of customers in our stores, and with so many, many others. Transformation, not only of goods but of people. The usable surplus articles our supporters pour out to us are transformed into like-new merchandise for our fourteen stores. And in the process, our client-workers are transformed from physically or mentally handicapped individuals into men, women, and high school youth who are happy and succeeding. We could enumerate a tedious list of accomplishments for 1963. Instead, we would much rather direct your attention to the happy, confident, delightful people who fill the workshops and rehabilitation areas of our stores and plants to overflowing. Our deep concern for the future year will be not only for those who are succeeding, but for the hundreds more in our communities who need our services.

"WE MUST KEEP THE AIR WE BREATHE AND THE WATER WE DRINK CLEAN AND HEALTHFUL. BUT WE MUST ALSO CONSERVE THE GREAT WEALTH OF OUR HUMAN RESOURCES, ELIMINATING THE SCRAPPING OF HUMAN TALENTS BECAUSE OF AGE OR ILLNESS OR MENTAL RETARDATION OR LACK OF SKILLS."

President Lyndon B. Johnson

ASSETS:	1962	1963
Cash.	\$ 102,033	\$ 179,707
Accounts receivable	31,737	30,588
Inventories	213,433	215,808
Prepaid expenses.	14,774	15,649
Real Estate	701,384	701,374
Machinery and equipment	17,376	82,464
Automotive equipment.	71,578	15,813
Other Assets.	<u>1,442</u>	<u>1,442</u>
TOTAL ASSETS.	\$ 1,153,757	\$ 1,242,845



GOODWILL
according



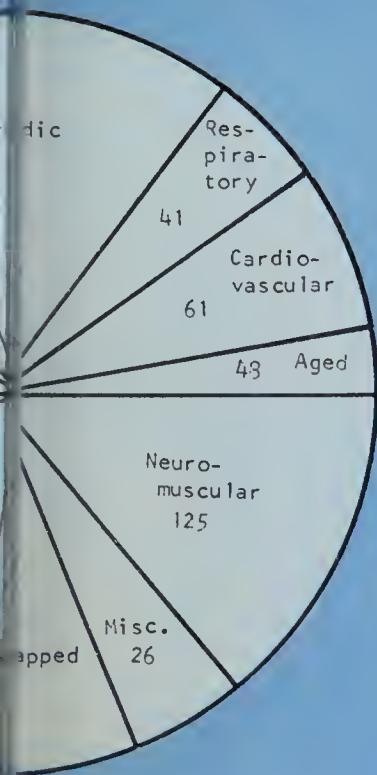
NET

BALANCE SHEET

December 31, 1963

LIABILITIES AND NET WORTH:

	1962	1963
Accounts payable	\$ 29,688	\$ 36,692
Accrued liabilities	18,754	24,327
Other liabilities	1,000	1,200
Mortgages payable	181,907	166,100
Net worth	922,408	1,014,526
TOTAL LIABILITIES AND NET WORTH	\$ 1,153,752	\$ 1,242,845

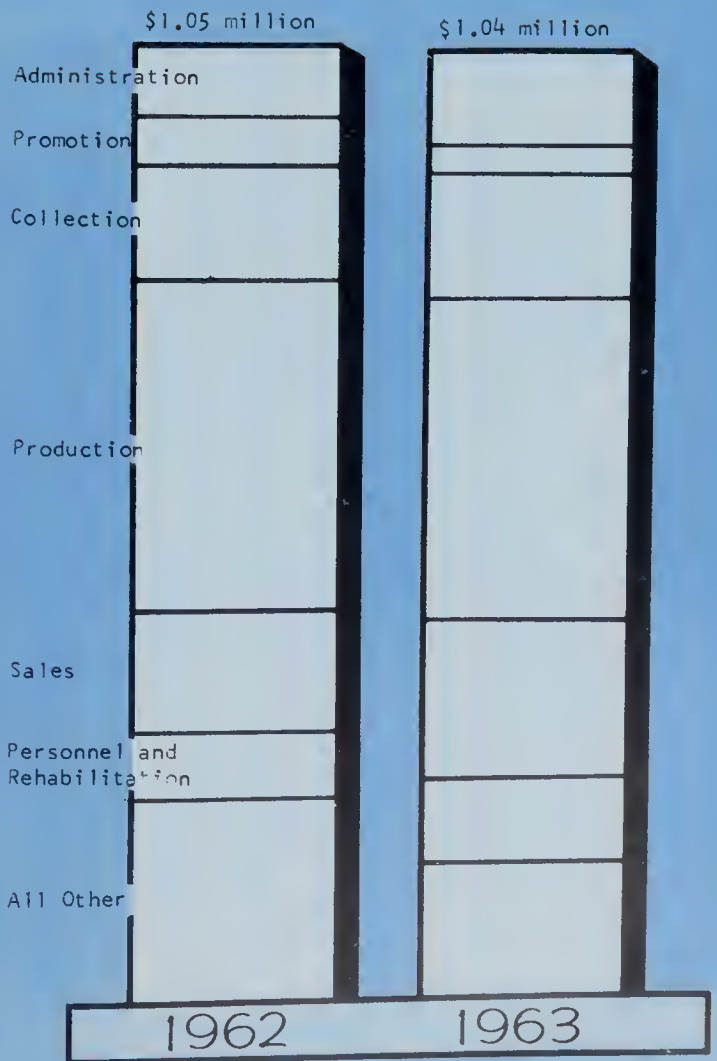


WORKERS

Handicap

1963
\$ 92,117

COME



EXPENSE



The combined population of the communities in which Goodwill Industries has stores or workshops is well over a million. But, since we have many rural friends, the actual population of our sphere of interest is much greater. That we are reaching greater numbers in these communities is attested by this report. Sales, collections, income are all higher than the previous year, but, more important, we are able to offer hope to even greater numbers of handicapped persons. It would be difficult to estimate the number of people in the area we serve who are already Goodwill supporters. Whatever the number, we do not count the rest as strangers but as friends we haven't as yet gotten to know.

"HE WHO HAS A THOUSAND FRIENDS HAS NOT A FRIEND TO SPARE,
AND HE WHO HAS ONE ENEMY SHALL MEET HIM EVERYWHERE."

Omar Khayam





THE BOARD OF DIRECTORS

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Phillip X. Daniels, Vice President
Roger D. Knight, Jr., Vice President
Chester C. Haddan, Vice President
Walter A. Koelbel, Secretary
Otto Butterly, Treasurer

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Fritz A. Nagel
Stanley T. Wallbank

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Harold B. Wagner
Mrs. Stanley T. Wallbank

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Mrs. Charles Hilliker, 1st Vice President
Mrs. G. B. Aydelott, 2nd Vice President
Mrs. I. D. Linder, Recording Secretary
Mrs. Earl Howland, Corresponding Secretary
Mrs. W. R. Benson, Treasurer

Junior Auxiliary Officers...

Mrs. Robert E. Jacobs, President
Mrs. Leonard Sahlen, Vice President
Mrs. Gordon Goebel, Secretary
Mrs. Donald Fullerton, Treasurer

Handwritten text at the bottom of the page, likely a signature or date, possibly reading "1870" and "The People's Republic of China".



Printed by Goodwill's Handicapped Workers